



FEDERAL COMMUNICATIONS COMMISSION  
WASHINGTON

OFFICE OF  
THE CHAIRMAN

November 13, 2018

The Honorable Susan Collins  
United States Senate  
413 Dirksen Senate Office Building  
Washington, D.C. 20510

Dear Senator Collins:

Thank you for your letter on the importance of a diverse media, especially in rural areas. I agree that Americans deserve a media that is diverse, healthy, and ever-evolving to serve the needs of communities across this great nation. Unfortunately, the last Administration turned a blind eye to the modern media marketplace and chose to saddle broadcasters with outdated rules that reflected a 1970s media market and did nothing to promote diversity or competition.

By contrast, in the past year, the Commission has taken several steps to promote a more diverse and competitive media marketplace and to ensure that our rules reflect the current realities of that marketplace. The broadcasting industry deserves to have rules that make sense for the digital age and that allow them to thrive and better provide service to consumers. I believe the changes we have made to our rules will do just that.

For example, the Commission had maintained for decades a flat prohibition on newspaper-broadcast cross-ownership. For a long time, it was apparent that the record did not support keeping this prohibition. *The New York Times* opined—in 2003—that “making the case that the current rules are outdated is easy.” President Clinton’s first FCC Chairman said flatly that “[u]nder current conditions in the media business the FCC’s rule is perverse. . . . If a profitable broadcaster wants to buy a newspaper in its city . . . the FCC should welcome this extra support for the trouble-plagued newspaper industry.” And the U.S. Court of Appeals for the Third Circuit held in 2004 that “reasoned analysis supports the Commission’s [2003] determination that the blanket ban on newspaper/broadcast cross-ownership was no longer in the public interest.” Our 2017 decision reflected this broad sentiment. It was a belated acknowledgement that the media marketplace is dramatically different today than it was in 1975, when the newspaper-broadcast cross-ownership ban was adopted. And removing the ban will promote more pro-competitive collection and distribution of news, especially in smaller markets.

I believe that forward-looking changes like these will promote competition and diversity in local media markets. That belief is confirmed by the stories I’ve heard during my travels across the country. I frequently meet with local broadcasters—in the past few months alone, a radio station in Danville, Kentucky, a television station in Columbia, South Carolina, and a meeting with broadcasters statewide in Pendleton, Oregon. In these visits, I frequently hear directly from station owners and employees about how the rule changes we have made will help them compete in the market and pour more resources into local news and programming,

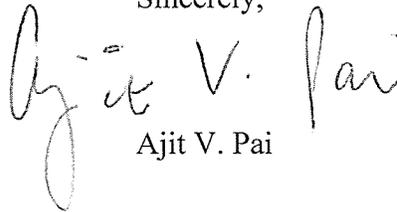
particularly in rural areas. This is vital for listeners and viewers who rely on these outlets for information and entertainment, and explains why the Commission's decision to modernize its regulations was the right one.

And just this August, the Commission promulgated procedures which will govern the broadcast incubator program it adopted last November. Under the program, established broadcasters will pair with, and provide support to, small new entrants, including women and minorities, to help promote diversity of ownership in the broadcast sector. Relationships like these will help address the significant barriers that currently make it hard for many to enter the broadcast industry, including lack of access to capital. Such a program has been discussed for decades—the National Association of Black Owned Broadcasters first advanced the idea to the FCC way back in 1990, and the FCC first sought comment on it in 1992. In 2014, I proposed a substantially similar incubator program to promote diversity; it was summarily rejected. After assuming leadership of the agency last year, I prioritized this issue and reconstituted a dormant advisory committee on diversity to focus in part on it. And at long last, this FCC has made it a reality.

I agree with you that part of what makes our country special is the free and open exchange of ideas. I believe that our recent policy decisions will help support that goal by providing for a strong and vibrant broadcasting industry for years to come.

I appreciate your interest in the Commission's work. Please let me know if I can be of any further assistance.

Sincerely,

A handwritten signature in black ink that reads "Ajit V. Pai". The signature is written in a cursive style with a large initial "A" and a long, sweeping underline.

Ajit V. Pai