Attachment A

Format of Data

All data should be submitted in a .csv (comma-delimited) format. The sheets in the workbook provide a template for how the tables should be designed.
The required format for the entries in each column/field is indicated in the instructions for each sheet.
All entries in Text fields must be in quotation marks (e.g. "National Aeronautical and Space Administration").
Column entries in **bold red** indicate that the party should enter only one of the possible entries listed for that column. No other entries should be entered.
Data for all of the tables should be submitted on a periodic basis as specified in the instructions in individual tables.

"RFP Data" Instructions

Submit all responses to Requests for Proposal (RFPs) made by the United States Government, including by any agency or other entity representing the United States or any of its
States made between 01/2018 and 09/2022. Data should be submitted whether or not the United States Government accepted the Company's bid or submission, or a competing offer.
All data must conform to award specific identifiers available on USASpending.gov, including the "award_id_piid," "awarding_sub_agency_code," "parent_award_id_piid,"
and "parent_award_agency_id" as described below, including for RFPs that the Company responded to, but where the United States Government accepted a competing offer.
The required format for the entries in each column/field is indicated in the instructions for each sheet. Column entries in bold red indicate that the Company should enter only one
of the possible entries listed for that column. Variables "A" through "H", "J", "M" and "N" should conform with the corresponding variables in USASpending.gov.
Column "A" identifies a unique customer observation. Column "K" indicates the date that designates whether data must be submitted (i.e., submit if "response_date" is 01/2018 or later).

Column	Variable Name	Format	Possible Entries/Example Entries	Description
A	award_id_piid	Text	"MFTEW226N0010", "3024", "Y37MKOE39027507430598"	The "Procurement Instrument Identifier" (PIID) - The unique identifier of the specific award being reported.
B	awarding_sub_agency_code	Text	"2315", "7022"	The "Agency Identifier" - The agency code identifies the department or agency that is responsible for the account. Please see https://files.usaspending.gov/reference_data/agency_codes.csv ("SUBTIER CODE" column).
C	parent_award_id_piid	Text	"RM12L2315K", "NR342N38752E", "N/A"	The "Referenced PIID" - If this award is derived from another award, such as Blank Purchase Agreement (BPA) call or a Delivery Order, the PIID of the original award. Otherwise this field should be "N/A".
D	parent_award_agency_id	Text	"2315", "7022", "NA"	The "Referenced Indefinite Delivery Vehicle Agency Identifier" - If this award is derived from another award, such as Blank Purchase Agreement (BPA) call or a Delivery Order, the department or agency identifier of original award. Otherwise this field should be "N/A". Please see https://files.usaspending.gov/reference_data/agency_codes.csv ("SUBTIER CODE" column).
E	award_sub_agency_name	Text	"U.S. Coast Guard", "Kennedy Space Center"	The name of the department or agency that issued the RFP.
F	parent_award_agency_name	Text	"U.S. Coast Guard", "Kennedy Space Center", "N/A"	If this award is derived from another award, such as Blank Purchase Agreement (BPA) call or a Delivery Order, the department or agency name of the original award. Otherwise this field should be "N/A".
G	action_date	Text - YYYY_MM	"2018_01"	The date the RFP contract was officially issued/signed by the government. Use "0000_00" if RFP remains open.
H	period_of_performance_start_date	Text - YYYY_MM	"2022_09"	The date that the parties agree will be the starting date for the contract's requirements. This is the period of performance start date for the entire contract period; this date does not reflect period of performance per modification, but rather the start of the entire contract period of performance. Use "0000_00" if not applicable.
I	period_of_performance_end_date	Text - YYYY_MM	"2022_09"	The date that the parties agree will be the ending date for the contract's requirements, if applicable. Use "0000_00" if not applicable.
J	solicitation_date	Text - YYYY_MM	"2018_01"	The date on which the solicitation was issued.
K	response_date	Text - YYYY_MM	"2022_09"	The date the Company responded to the RFP.
L	bid_base_value	Number - 0 decimal points	100340	The total dollar ($) amount included in the bid amount for the base offered service, without any options exercised.
M	potential_total_value_of_award	Number - 0 decimal points	100340	The total dollar ($) amount included in the bid amount for the base offered service plus all options exercised.
N	type_of_contract_pricing	Text	"Cost No Fee", "Cost Plus Award Fee", "Cost Plus Fixed Fee", "Cost Plus Incentive", "Cost Sharing", "Firm Fixed Price", "Fixed Price", "Fixed Price Award Fee", "Fixed Price Level of Effort", "Fixed Price With Economic Price Adjustment", "Labor Hours", "Time and Materials"	The type of contract pricing for the bid as identified in Federal Acquisition Regulation part 16.
O	won	Text	"0", "1", or "999"	Whether the Company won the RFP ("1") or did not win the RFP ("0"). Use "999" if RFP remains open.
P	capacity	Number - 2 decimal points	2.8	The total MHz of capacity included in the bid (if relevant) across all bands.
Q	product_type	Text	"HTS", "Lower Throughput Services", "Equipment", "Other"	The type of the main product or service being rendered pursuant to the service contract.
R	product_category	Text	"Aviation", "Ground", "Managed Wi-Fi", "Maritime", "Other"	The functional purpose of the main product or service being rendered pursuant to the service contract.
S	description	Text	"Department of Defense requested 2.8 MHz of dedicated IFC capacity for 3 years"	A brief description of the RFP.

Definitions for Product Type and Category Variable in "RFP Data" Table

The Possible Entries for the variables "product_type" and "product_categories" may consist of one of the following.
Definitions in this worksheet are distinct from those in the General Information Request and are intended to clarify the "product_type" and "product_categories" variables pertaining to the government segment.

Product Type Entries	Definition
High Throughput Services (HTS)	The primary purpose of the contract is the provision of high throughput data or voice communications services requiring high bandwidth, such as for in-flight connectivity for VIPs.
Lower Throughput Services	The primary purpose of the contract is the provision of data or voice communications for basic operations such as safety that do not require high bandwidth.
Equipment	The primary purpose of the contract is the provision of equipment, such as transponder equipment, where capacity or other services are paid for outside the contract.
Other	The primary purpose of the contract is not captured by any of the above categories. Types included in "Other" should be labeled as "Other: 'Label'" where "Label" refers to an appropriate type.

Product Category Entries	Definition
Aviation	Data or voice communications services provided to the U.S. Government for aviation applications, including, but not limited to, general in-flight connectivity (IFC) and/or safety of flight; Intelligence, Surveillance, and Reconnaissance (ISR); Command and Control; and VIP transport and communications.
Ground	Data or voice communications services provided to the U.S. Government for ground-based applications, including, but not limited to, ground force location monitoring; information dissemination, and communications; and emergency response or disaster relief.
Managed Wi-Fi	Network architecture, monitoring, and other services offered to support military Wi-Fi networks, such as at naval bases.
Maritime	Data or voice communications services provided to the U.S. Governments for maritime applications, including, but not limited to, search and rescue; beyond line-of-site expeditionary missions; threat surveillance; Intelligence, Surveillance, and Reconnaissance (ISR); and ship-to-ship communication.
Other	Services not captured by any of the other possible entries in this table. Services included in "Other" should be labeled as "Other: 'Label'" where "Label" refers to an appropriate category label similar to those used to categorize the remaining possible entries (e.g., Other: IOT/M2M Services).

award_id_piid	awarding_sub_agency_code	parent_award_id_piid	parent_award_agency_id	award_sub_agency_name	parent_award_agency_name	action_date	period_of_performance_start_date

RFP Data Template

period_of_perform ance_end_date	solicitation_ date	response_ date	bid_base_ value	potential_total_v alue_of_award	type_of_contract _pricing	won	capacity	product_type	product_ category	description